

Your Network Your Net Worth



Summary:

This program is designed to attract new customers through nominations. It is dedicated to KFH employees who do not work in sales. It includes all employees in all bank departments of all types and specializations, except for Sales and Distribution employees. You will represent us at your family events, gatherings with friends, or anywhere to search for a targeted customer. If the customer expresses their desire to join KFH, you will refer them on the link designated for referrals. Once you do, it is now the role of the sales employees in Sales and Distribution, as they will communicate with the customer to complete the process of transferring their salary, and you, as a referrer, will win a reward of up to 100 KD.

Program Objective:

The program aims to involve the most important factor of Kuwait Finance House and its largest assets, its employees, to contribute increasing the market share of Kuwait Finance House by investing in the development of your banking information, persuasion skills and selling products.

Program Features:

The program earns you at least 30 KD cash when any customer you refer, transfer their salary to the bank. Your reward can reach up to 100 KD for each referral if the same customer takes a Murabaha transaction and a credit card.

Rewards Calculation Method:

When a customer transfers their salary, you will earn 30 KD.

When a customer transfers their salary and issues a credit card, you will earn 50 KD.

When a customer transfers their salary, takes a Murabaha, you will earn 80 KD.

When a customer transfers their salary, takes a Murabaha and issues a credit card, you will earn 100 KD.

"For each customer you refer"

Simply, from 10 customers you can earn up to 1000 KD as cash reward.

Referring Mechanism:

When you refer the customer through the link, enter your ID number in the application with the required data and the customer will be contacted within one business day. Our Sales Teams will explain the products' features and benefits and execute the transactions.

Targeted Customers Conditions:

The customer must not have a Rim/file with Kuwait Finance House previously.

The customer must be a Kuwaiti national.

The customer's basic salary must be 400 KWD or more.

The customer must be a full-time employee in the government or private sector (companies listed in Kuwait Finance House Credit Policy).

Who Can Participate:

All employees of Kuwait Finance House who do not work in Retail and Distribution can refer any Kuwaiti customer and receive the reward if their salary is transferred.

How to Disburse the Rewards:

The amount will be deposited in referrer accounts for each customer nominated if they take any of the three mentioned products (Salary, Credit Card, Murabaha) within a period of 4 months of opening a Rim/File at KFH.

If you would like to learn more about the program, the selling techniques, or any additional information, please contact Sales Development Team
salesdevelopment.department@kfh.com

Important Links:

[KFH Knowledge Base](#)

Registration Link:

[Register](#)

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